

# **In their own words... Membership Pays!**

Members provide feedback on the HBAV REBATE PROGRAM

***"We have received well over \$7,000 the past year and look forward to doing the same in the future. Initial set up was quick and easy, subsequent quarterly submittals took only minutes to complete and the checks just keep rolling in. It is not often you find suppliers willing to continuously pay you to use their products. Every home builder in Virginia should be taking advantage of this program, it's the easiest money we ever made!"***

Mike Babashanian  
Boyd Homes – Richmond/Williamsburg/Tidewater, VA

***"The HBAV Builder Rebate Program has been a breeze to implement and take advantage of. There are many products we already use in the program and more are being added. This is a win/win for the manufacturers and the builders. With little effort on our part HBAV has made it possible through the Builder Rebate Program to earn us over \$5000 in rebates over a short period of time. Every dollar adds up, especially in the current market."***

Marla McPherson  
Terry Peterson Residential – VA Beach, VA

***"We have loved getting what feels like free money in the mail each quarter. I love that the Homebuilders Association put this together and that it is so easy to use. It is really nice to have checks coming in... especially in these difficult times!"***

Debbie Stoddard  
Finer Homes – Richmond, VA

***"I appreciate the success that our Home Builders Association of Virginia has had with building a rebate program with large companies like Crane, Velux, Honeywell, Lutron, Jacuzzi, Thermo tru, Delta, Bryant, (mentioning only a few), to give money back to us on the products we are already purchasing.***

***They have made the program so easy. No copies of invoices required - Only an address of the property being remodeled, the quantity and type of materials used per job and the date of installation. Fax the HBAV form in to them and receive a check in about 30 days for your quarterly rebate. It is truly that easy.***

***Our rebates for 2009 totaled around \$770.00. I was excited to see the program still growing with more companies and products being eligible for the 1st Qtr of 2010.***

***This is only one way that being a part of the Builders Association has paid us back many times over."***

Annette  
Rays Siding Company - Fredericksburg, VA

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